

Our products reflect our values



## A FAMILY HISTORY

**TODAY...** WE BELIEVE THE ONLY WAY TO PRODUCE GOOD, HEALTHY SALUMI IS TO MAINTAIN OUR COMMITMENT TO ANIMAL WELFARE, NEW TECHNOLOGIES AND THE IMPORTANCE OF ETHICS.

Our first meat deli shop opens in Meda (Milan)

1920 '30s

G. & A. Fumagalli S.n.c. is established

1945 '50s

Expansion into new markets and growth in volume

'60s 1979

Headquarters are transferred to the Tavernerio site (CO). Exports increase

'80s '90s

Exports grow once again and packing techniques are developed at the Tavernerio and Langhirano sites

2000/ 2010

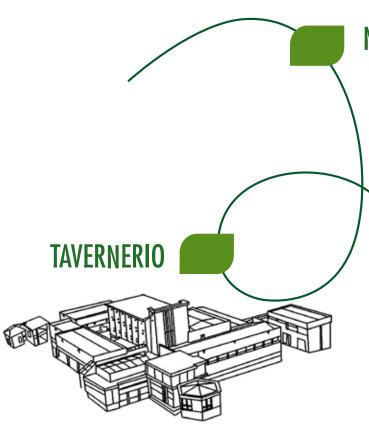
Production begins on an industrial scale. The product range is broadened

Our products are sold throughout the provinces of Milan, Como and Varese Acquisition of the ham factory in Langhirano (PR)

Fumagalli develops and implements its own controlled supply chain. Investments are made in breeding farms, focussing on animal welfare and the quality of the raw materials

## OUR HEADQUARTERS

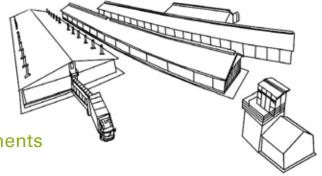
These places are part of our history. They are places where men work tirelessly, inspired by a single way of doing business, by the integrity we still believe in.



- Non-invasive slaughtering
- Meat processing
- Sampling and laboratory controls
- Curing
- Slicing and packing



- Genetic selection
- Insemination
- Reproduction
- Growth with agistment agreements

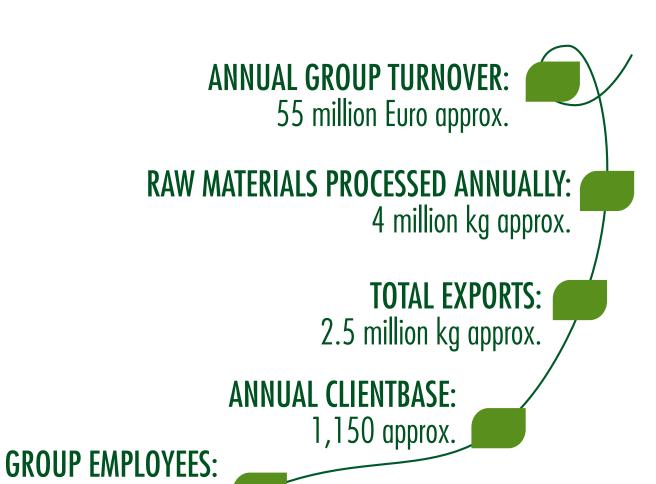


- Boning and processing of Parma ham
- Curing of Parma ham
- Quality testing
- Packing of cured products



## **OUR FIGURES**

Even if we have grown over the years, we are still a genuine family business. In our approach to our work and our commitment to providing consumers with only top quality products.



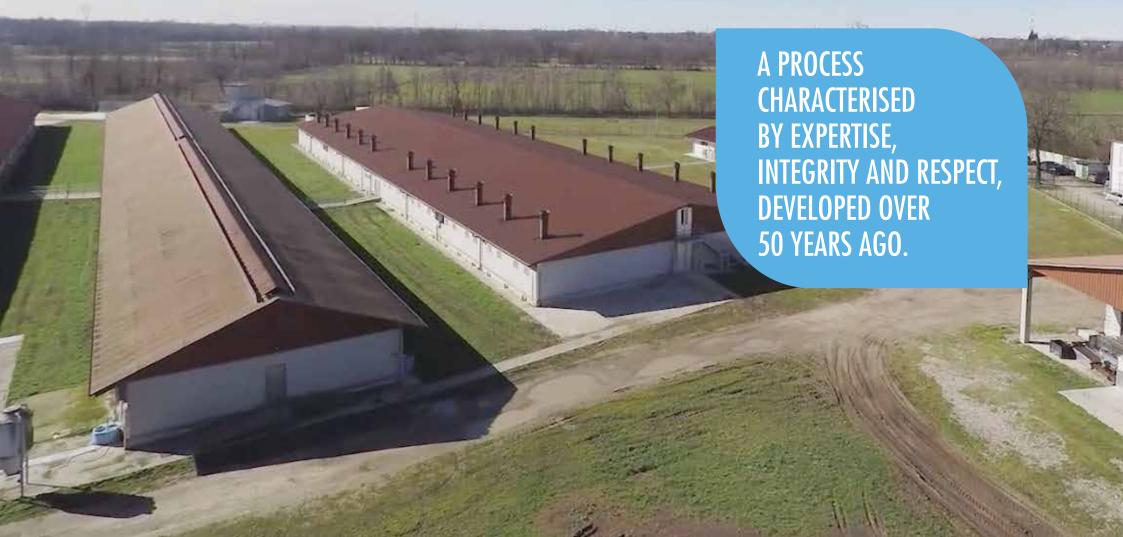
## FUMAGALLI WORLDWIDE

**Total Percentage Exports: 70%\*** 



Switzerland, Germany, France, Belgium, Holland, Denmark, UK, Ireland, Norway, Sweden, Finland, Iceland, Slovenia, Lithuania, Russian Federation, South Korea, Japan, Hong Kong, USA, Canada, Lebanon, Dubai and Brazil.



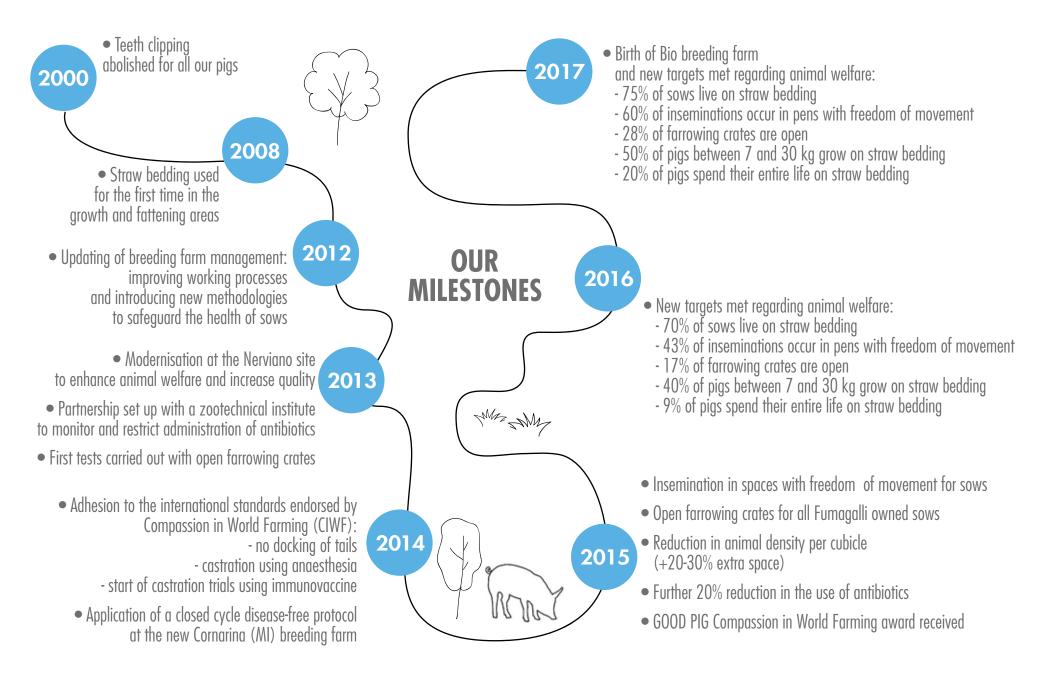


### PUTTING OUR EXPERTISE INTO PRACTICE

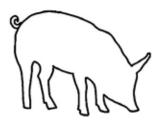
WE HAVE MORE THAN 20 PRODUCTION SITES WITHIN A RANGE OF JUST 400 KM, INCLUDING BREEDING FARMS, HEADQUARTERS AND FACTORIES, STRATEGICALLY LOCATED THROUGHOUT NORTH ITALY. THIS IS WHERE THE FUMAGALLI SUPPLY CHAIN BECOMES A REALITY.



## ANIMAL WELFARE IS OUR NUMBER ONE PRIORITY.



## PROCESSING AND CURING



OUR SALUMI ARE PROCESSED USING TYPICAL, TRADITIONAL, TIME-HONOURED FUMAGALLI RECIPES

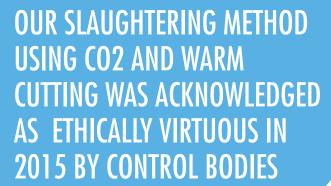
CURING FOLLOWS SPECIFIC RULES FOR ENSURING QUALITY USING THE MOST RELIABLE CONTROL SYSTEMS SO OUR PRODUCTS CAN CARRY THE PDO AND PGI MARKS













### **PACKING**

THANKS TO MODERN TECHNOLOGIES
AND THE CARE AND ATTENTION OF
OUR WORKERS, OUR PRODUCTS
ARE SAFE AND DELICIOUS

WITH 7 PACKING LINES IN TAVERNERIO AND LANGHIRANO, OUR PRODUCTION IS ON A LARGE SCALE

OUR AWARD-WINNING ECO-SUSTAINABLE PACKAGING NOW HAS PRECISE DETAILS OF FUMAGALLI'S ANIMAL WELFARE POLICY ON THE FILM



### THE VALUE OF OUR SUPPLY CHAIN SYSTEM

Every step in our supply chain makes the difference.

	CONVENTIONAL BREEDING FARM	FUMAGALLI ANIMAL WELFARE SUPPLY CHAIN	ORGANIC BREEDING FARM
SPACE AVAILABLE PER PIG	•	• •	• • •
ONLY VEGETABLE FEED		•	
ONLY ORGANIC FEED			
STRAW BEDDING		•	•
SURGICAL CASTRATION	•		
CASTRATION WITH ANAESTHESIA AND ANALGESIA/IMMUNOVACCINE		•	
TRACEABILITY		•	(7-v)
FARM STAFF	•	• •	••
NO MUTILATION OF TEETH OR TAILS		•	
INSEMINATION WITH FREEDOM OF MOVEMENT		•	
OPEN FARROWING CRATES		•	

## SAFETY THE PEACE OF MIND OF OUR CUSTOMERS AND CONSUMERS IS A SOURCE OF PRIDE TO US.

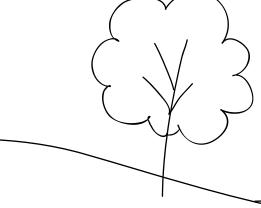
Our advanced management system identifies, assesses and controls potential risks during the production processes, sharing all information both within and outside the Group

### **CERTIFICATIONS**

- ENVIRONMENTAL
   EMAS (ECO-MANAGEMENT AND AUDIT SCHEME)
- QUALITY SYSTEM
   BRC GLOBAL STANDARD FOR FOOD SAFETY ISSUE 7 JANUARY 2015
   IFS FOOD STANDARD (VERSION 6 APRIL 2014)
- ORGANIC PRODUCTION
   COUNCIL REGULATION (EC) 834/2007 OF 28 JUNE
   2007 REGARDING ORGANIC PRODUCTION AND LABELLING OF
   ORGANIC PRODUCTS WHICH REPEALS REGULATION (EEC) 2092/91
- KIWA PAI
- P.D.O. P.G.I. PRODUCTS

MASMA

INSPECTION ANALYSES AND ALL THE CONTROLS OF THE ENTIRE PRODUCTION PROCESS ARE CERTIFIED TO STANDARD



# SUSTAINABILITY MAXIMUM IMPACT ON CONSUMERS, MINIMUM IMPACT ON THE ENVIRONMENT.

The Fumagalli world would not exist if there were not great commitment to the environment. Commitment which has already produced significant achievements regarding packaging, water and energy savings, but which is reserving its most ambitious challenges for the near future.

### **SUSTAINABILITY**

ENERGY EFFICIENCY PROGRAMME FOR OUR PRODUCTION SYSTEMS

ANNUAL PUBLICATION OF OUR SUSTAINABILITY REPORT

OPTIMISATION OF WATER CONSUMPTION AT OUR HEADQUARTERS

REDUCTION OF WASTE USING NITROGEN TO PREVENT SEWAGE DISPERSION

THE PAPER USED IN OUR PACKAGING COMES FROM RESPONSIBLY MANAGED FORESTS

INSTALLATION OF A COGENERATOR, TO REDUCE ELECTRICITY CONSUMPTION AND RECOVER THERMAL ENERGY



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### **DEONTOLOGY**

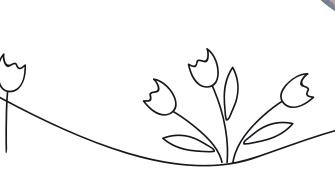
THANKS TO OUR NETWORK OF COMPANIES WITH AGISTMENT AGREEMENTS, WE ENSURE CONTINUITY FOR SMALL FARMS IN THE PIG BUSINESS

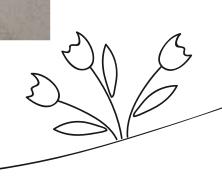
WE REGULARLY ORGANISE TRAINING OPPORTUNITIES

WE WORK WITH EDUCATIONAL INSTITUTIONS,
OFFERING INTERNSHIPS FOR UNIVERSITY
STUDENTS AND OUR INHOUSE STAFF

WE WORK CLOSELY WITH LOCAL ORGANISATIONS WHO WORK WITH THE DISABLED









#### A WAY OF LIFE, OUR COMPANY ETHOS. THE INSPIRATION FOR OUR PRODUCTS.

This project is part of Fumagalli's DNA and is based on a genuine belief in the values we uphold.

In line with our corporate mission, it consists of a number of concrete initiatives

which are implemented both within and outside the Group.



### INTRODUCED IN 2014, "THE ETHICAL LABEL" PROMOTES THE FUMAGALLI VALUES AND INITIATIVES IN TWO WAYS:

- certifying product communication
- through our website and a dedicated Facebook page; ideal platforms to discuss and debate issues of global interest regarding the food industry

www.etichettaetica.fumagallisalumi.it

## IN SHORT... WHAT IS OUR ADDED VALUE?



#### WE ARE PIONEERS OF THE CONTROLLED SUPPLY CHAIN

and strong supporters of animal welfare



we are still a family-run Italian business that believes in integrity, the importance of tradition and a commitment to produce only the best



to meet different market demands



and appreciated in many parts of the world

